

Hewlett-Packard Company
5301 Stevens Creek Boulevard
PO Box 58059
Santa Clara, California 95052-8059



April 13, 1999

ALLAN BROWNING
VISION QUEST
1671 GARLAND AVENUE
TUSTIN, CA 92780

Dear ALLAN BROWNING:

Congratulations! You are conditionally approved to sell Hewlett-Packard products as an HP VAR.

Starting today you may begin ordering products from HP Distributors as an authorized supplier for resale on the terms and conditions for purchase and distribution currently applicable to HP's VAR program. During the 60 calendar days from the date of this letter, HP or your supplier will be examining your application in more detail. In some cases further information may be required to process your application. During the 60 day review period, HP does not authorize you to advertise or promote yourself as an authorized HP VAR. If for some reason you are denied HP authorization you will be sent a letter within 60 days from the date of this letter. You will automatically be granted final approval to act as an authorized HP VAR unless you receive a notice denying you that status.



Please take a moment to review the enclosed description of the unique elements of this rewarding HP VAR program.

Hewlett-Packard is proud to offer products that will integrate into your value-added solution. We believe that the relationship between you, your customer, your distributor and HP will result in benefits for all. Using HP products, you will be able to take advantage of our reputation for top quality, breakthrough technologies, and unsurpassed customer satisfaction. Please review the enclosed support guide for more information on the HP programs offered.

Your interest in HP products is appreciated and we look forward to your success with your new partners and Hewlett-Packard Company

Sincerely,

HEWLETT-PACKARD COMPANY

<p>HP Authorized RESELLER </p> <p>Distributor <u>Ingram Micro</u></p> <p>HP Authorization # <u>0317460001</u></p>	<p>HP Authorized RESELLER </p> <p>Distributor <u>Ingram Micro</u></p> <p>HP Authorization # <u>0317460001</u></p>
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