October 14, 1995

Mr. Allan Browning President Vision Ouest 8314 East Rush Street Rosemead, California 91770

Dear Allan:

Just wanted to take a moment to thank you and your team for the great success we had with the launch of our computer network system.

Considering that our backbone required the connectivity of not just Novell but also included the attachment of UNIX, Appletalk, and proprietary postscript services, only emphasizes the great job you did. Additionally, your support in training and developing the sales force with the launch of the laptop program has greatly enhanced the districts ability to meet its customer's expectations.

Your teams ability to provide a clear understanding of the support you were providing through careful planning aided in the smooth launch of the laptop program. I look forward to working with you again in the near future.

Again, Allan, we appreciate all the effort and support you have given us!

Aary W. Burlet

Sincerely,

Gary Burket

District Manager

Customer Service

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